



Norfolk Southern Corporation
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Dear NS Customer, Rail Business Partner and NS Tariff Subscriber:

Effective October 1, 2017, Norfolk Southern (NS) will be making changes to the following tariffs:

- Demurrage and Storage Rules and Charges tariff NS 6004-D
- Switching and Absorption Rules and Charges tariff NS 8001-A
- Accessorial Service Rules and Charges tariff NS 8002-A
- Conditions of Carriage 1-E

Below is a brief description of the changes to each tariff.

NS 6004-D – Demurrage and Storage Rules and Charges Effective 10-01-17 unless otherwise specified below.

The revisions to this tariff are available for view on the NS website at:

<http://www.nscorp.com/content/nscorp/en/ship-with-norfolk-southern/transportation-terms/other-requirements/demurrage-rules-and-charges.html>

- **Item 200** – add definition of NS Original ETA
 - **Item 400** – Change “Relief may be requested online using Thoroughbred Pacesetter if the accrued car days are disputed within 5 calendar days from the date the cars are released” to “Relief may be requested online through **AccessNS** if the accrued car days are disputed by the fifth (5th) calendar day of the month following the date the cars are released.”
 - **Item 600 Credits, paragraph (b) and Item 1010** – Demurrage/Storage Application: reduce credits from five (5) days to two (2) using the following schedule:
Effective Current through 11-30-17: Five (5) Credit days will be earned for each empty private car under constructive placement.
Effective 12-01-17 through 02-28-18: Four (4) Credit days will be earned for each empty private car under constructive placement.
Effective 03-01-18 through 05-31-18: Three (3) Credit days will be earned for each empty private car under constructive placement.
Effective 06-01-18: Two (2) Credit days will be earned for each empty private car under constructive placement.
 - **Item 950 Demurrage / Storage Rules**
Rule 2. Effective 06-01-18: Allows credit days and car days for private cars for loading or unloading to be combined.
New rules 8. and 9.:
 8. Except for shipments of 45 or more cars moving under one Bill of Lading or Waybill, one (1) credit will be applied for each day for loaded railcars where NSR Original ETA is not met. Credits may be applied for early or late loaded arrivals. Combined total credits pursuant to Item 1010 and Item 950 will be limited to seven (7) per car per shipment. Credits will not be carried over to subsequent months.
 9. Disputes concerning demurrage or storage charges or computations (a “Demurrage Dispute”) must be submitted online through **AccessNS** by the fifth (5th) calendar day of the month following the accrual closing event in order to avoid the charge described in the next sentence. If a Demurrage Dispute is not received within the time frame described above or is received by a method other than online through **AccessNS**, a non-refundable handling charge of \$500.00 will be assessed to the party submitting the Demurrage Dispute. The time limit for submitting a Demurrage Dispute is 30 days from the demurrage/storage invoice date (the “Time Limit”). Any Demurrage Disputes received after the Time Limit will be rejected.
- Item 1010** – Remove Note 1.

NS 8001-A, Switching and Absorption Rules and Charges:

The revisions to this tariff are available for view on the NS website at:

<http://www.nscorp.com/content/nscorp/en/transportation-terms/other-requirements/switching-and-absorption-rules-and-charges.html>

- Items 4275/5030 – Greenville, NC and Items 4640/5720 – Waynesboro, VA
Removed as customers are served by short line
- Item 5030 - Battle Creek, MI (US Lumber & Fuel)
Item 5070 – Buffalo, NY (removal of Note 3 – only open on automobiles from Edison Plant, Metuchen, NJ when received from CSXT)
Item 5125 – Cleveland, OH (Mid-America Steel Co to American Metal Stamping Company LLC)
Item 5340 – Indianapolis, IN (Reilly Industries - Vertellus Specialties to Vertellus Integrated Pyridines LLC)
Item 5370 – Kankakee, IL (Short, J. R. Milling Co to Bunge Milling Company)
Item 5430 – Louisville, KY (Chevron USA Inc to Chevron Products Co)
Item 5590 – Philadelphia, PA (Westway Trading to Contanda Terminals)

Item 5640 – Savannah, GA (Arizona Chemical to Kraton Chemical LLC)
Item 5690 – Toledo, OH (remove HQ address not rail served)
Item 5745 – Winston-Salem, NC (Recycling Industries to Omnisource Southeast LLC)
Customer name changes, clarifications in wording, and/or removal of obsolete information.

NS 8002-A, Accessorial Services Rules and Charges:

<http://www.nscorp.com/content/nscorp/en/transportation-terms/other-requirements/accessorial-services-rules-and-charges.html>

- Item 5000 - Consolidate single rate for overloads to \$2,000.00 per car non-hazardous and \$4,000.00 per car hazardous, subject to demurrage and storage rules under NS 6004-D Series
- Item 5040 - Consolidate single rate for improperly loaded cars to \$3,000.00 per car, subject to demurrage/storage rules under NS 6004-D Series
- Item 6025 – Add new item and charge of \$2,000.00 per car on privately-owned or shipper-supplied U.S. Department of Transportation (DOT) or Transport Canada (TC) specification tank cars that are deemed not compliant under FRA or railroad inspection
- Item 6500 - Add unloading and loading rules for carrier-supplied equipment, subject to \$1,000.00 per car charge

Conditions of Carriage, 1-E:

The revisions to the Conditions of Carriage are available for view on the NS website at:

<http://www.nscorp.com/content/nscorp/en/transportation-terms/other-requirements/conditions-of-carriage.html>

- Rule 290, paragraph 1 (d) – add verbiage “or cyber-attack”

Use the following link to subscribe/unsubscribe to future notifications to any of these tariffs:

<http://www.nscorp.com/content/nscorp/en/shipping-tools/publication-email-updates.html>

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